

## Join us on July 6<sup>th</sup> for our Kingston-area PD Day

Join us for our first Kingston PD Day! Our agenda will feature informative sessions by QFS executive staff and valued carriers. We hope to see you there!



### AGENDA

**8:30 am - Sign-in & Breakfast**

**9:00 am – Program begins**

**A message from our sponsors**

**Know more.....Sell more!**

**Mark Murano, Sales Director, Ivari**

Ivari will show you how its products offer your middle market clients new concepts that will benefit your client while providing complete coverage. Through the use of unique Term 30 options, a CI Rider that is extremely cost effective or the Universal Life product, we will show you concepts that focus on the average Canadian to help them create better tomorrows!

**Life Insurance Concepts**

**Carol-lee Whipple, Regional Sales Manager, Individual Life sales, Equitable Life**

Carol-lee will discuss the advantages of using life insurance in both individual and corporate estate and retirement planning situations.

**Why Equitable Life Investments?**

**Dallas DeCarlo, Regional Sales Manager, Savings & Retirement, Equitable Life**

Dallas will take a closer look at Equitable's Investment lineup including the new 100/100 contract.

**Federal Budget Changes Affecting the Insurance Industry**

**David Thomas, Director, Advanced Sales and Marketing, Empire Life**

**12:30 pm – Program ends; Lunch**

**1:00 pm – Golf Tee Time**

To reserve your spot, please email us at [rsvp@qfscanada.com](mailto:rsvp@qfscanada.com)

### DATE

July 6<sup>th</sup>, 2016

### TIME

9:00 am – 4:00 pm  
Lunch will be served

### LOCATION

Loyalist Golf & Country Club  
1 Loyalist Blvd.  
Bath, Ontario

**The PD Day will qualify for  
CE credits**

### Questions?

contact

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